



WHAT'S MY PROPERTY WORTH?

"A property's worth is measured by its physical qualities and by the esteem in which it is held"

The **Sapphire Valuation Report** works closely to this definition. We calculate the price of all the physical and unique features of your property and then compare them to others on the market right now. Whilst we know that no two properties are the same, our experience brings a unique insight into the minds of buyers and how they will regard your property against another.

THE 3 P'S TO ACHIEVE YOUR PROPERTY'S WORTH

PRICE your property correctly to attract the right clients.

POSITION your property with the right agent and online portals for the correct clients.

PRESENT your property at its best and with confidence at every single viewing.

WHO DO YOU HAND YOUR KEYS TO?

Vetting a client from the beginning will save you time later on.

Be direct! Investigate who will be living in your property. Ask them the right questions:

For a sale: Do they need a mortgage? If so, are they pre-approved? How recent was their credit check? What is their ideal completion date?

For a rental: Can they provide a work contract and tenancy reference? Or do they have proof of income? Can the utility bills be changed into their name?

Be professional and request all the information you need to close the deal, perform a complete inventory and use a lawyer or trusted real estate agent to draft the contracts.

Guarantee your rental income with the right insurance. Did you know that potential tenants can give you a credit report, and tenant insurance can protect against delays in payments?

Value your time wisely from the start!

HOW CAN WE HELP YOU?

There's so much more we'd like to tell you.

With more than 20 years of experience, we can help you navigate the complex real estate world. Our experts can provide you with your own **Sapphire Valuation Report** and our extensive network can position you for the right deal. Let us do the work and make *your time* more valuable.

Remember that signing the contract is just the beginning, Ask how we can help you with our **property management and aftercare services**.

Find out how our skilled team can support you. Go to our website and upload your property for your free, no-obligation valuation on your **SALE or RENTAL**. A dedicated agent will get in touch.



Upload property



Digital footprint

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